### QUARTER 1 HIGHLIGHTS

**Policy/regulatory bodies and other market actors receiving FSD Zambia support.**
- Current June 2019: 8
- Projected March 2020: 9
- 112.5%

**Market actors receiving FSD Zambia support to design/deliver financial products and services to poor men and women.**
- Current June 2019: 23
- Projected March 2020: 17
- 90%

**Number of targeted support services offered to policy and regulatory bodies and other market actors during the year.**
- Current June 2019: 8
- Projected March 2020: 11
- 72.7%

Smallholder farmers play a crucial role in contributing towards sustainability of food systems. These farming households account for over 1.5 million of Zambia’s population and produce most of the food consumed in rural areas - *Best practices in Rural and Agricultural Finance*

**Number of targeted clients accessing RAF financial products and services due to FSD Zambia support.**
- Current June 2019: 41,615
- Projected March 2020: 66,000
- 63%

Women and youth are increasingly becoming a market force to reckon with and FSPs are beginning to acknowledge that their businesses will not grow if they don’t actively develop and deliver products that are responsive to the women and youth - *Insights from WIN financial inclusion interventions paper*

**MSMEs accessing financial products and services due to FSD Zambia support.**
- Current June 2019: 239
- Projected March 2020: 575
- 41.5%

**Number of targeted clients accessing insurance products due to FSD Zambia support.**
- Current June 2019: 47,326
- Projected March 2020: 132,000
- 35.8%

**Number of targeted clients receiving financial education.**
- Current June 2019: 50,216
- Projected March 2020: 155,500
- 32%

**Number of targeted clients accessing Savings Groups Financial products due to FSD Zambia support.**
- Current June 2019: 18,802
- Projected March 2020: 62,544
- 30%

**Number of Savings Groups providing financial services to poor men and women.**
- Current June 2019: 1,129
- Projected March 2020: 4,600
- 24.5%
Conducted and evaluated Inclusive crop insurance scheme pilot (ICISP) validation meetings and selected an underwriter.

Financial Education comic book passed the internal prototype testing and is now being prepared for printing and distribution for selective external pilot testing.

Master Training Programme was used to increase outreach training and support improvements in Savings Groups under the Ministry of Community Development and Social Services (MCDSS).

Supported and sponsored the digital readiness assessment analysis highlighting the key areas, planning and implementation strategy of Zambia’s digitisation program.

Conducted and evaluated Inclusive crop insurance scheme pilot (ICISP) validation meetings and selected an underwriter.

FSD Zambia won the SEEP Network grant for strategic support on implementation of savings groups (SG) projects with the government, enabling FSD Zambia’s good practice and capacity building for facilitating agencies.

Successfully facilitated the Women and Youth Financial Inclusion and Capabilities learning event with implementing partners, international and government stakeholders.

Financial Education comic book passed the internal prototype testing and is now being prepared for printing and distribution for selective external pilot testing.

The implementation of the Financial Inclusion through Traditional Leadership (FIT) project was formally launched in Mansa.

Facilitated engagements on information sharing and collection on the collateral register, securities and credit reporting with key partners: Securities and Exchange Commission (SEC), Patents and Companies Registration Agency (PACRA) and TransUnion.

RAF pilot project on micro-leasing bundled with input credit approved and to be implemented in Chongwe and Chibombo farming areas.

Concluded the strategy and sustainability plan, one-year terms of reference and deliverables to enable the operationalisation of the Payments Association of Zambia (PAYZ).

Conducted a feasibility assessment of a digital laybye agri-inputs payment (DLIP) system in collaboration with IDE, alongside market profiling visits.

Funded by

• Support the Credit Market Monitoring Project (CMMP).
• Engage the Bank of Zambia to conduct a second phase for digitisation of SupTech by BFA.
• Support BoZ with Payment Systems Rules Workshop.
• Support financial infrastructure developments and review of payments rules.
• Support the biometrics development as it materialises into a project.
• Launch Comic Relief/JOA project for digital finance and agriculture.
• Support SaveNet and MCDSS to implement sustainable MTP SG model.
• Support research on Savings Group (SG) linkages to Financial Service Providers and SG member demand for linkages.
• Facilitate implementation of FIT FE initiatives.
• Develop FIT capacity building training materials.